

**ASSOCIATE DIRECTOR – CORPORATE AFFAIRS****PROFILE & VALUE**

- Experienced corporate affairs officer seeking a challenging managerial position with a growth-oriented firm. Demonstrated proficiency in researching compliance issues, including MCA and RBI regulations.
- Skilled in cost-effective and tamper-proof administrative activities, focusing on driving profit before production. Experienced in technical and institutional lobbying, with a proven track record of building long-term partnerships with top companies.
- Skilled in developing and implementing effective communication strategies to promote organizational interests while ensuring compliance with laws and regulations.
- Adept at navigating complex regulatory environments and possessing a deep understanding of India's political and economic landscape. Demonstrated leadership, strategic thinking, and communication skills with a proven ability to deliver value to any organization.

**EXPERTISE**

Regulatory compliance  
 Government affairs management  
 Communication strategy  
 Stakeholder engagement  
 Crisis management  
 Sustainability reporting  
 Political and economic analysis  
 Leadership  
 Strategic thinking  
 Relationship building

**ACHIEVEMENTS**

- Achieved record-breaking benchmark duration in availing all Statutory Requirements for the Industry, ensuring compliance and efficiency in the market.
- Fostered and maintained sustainable relationships with the Community, Government, and other third-party stakeholders, promoting a positive and professional image for the company.
- Spearheaded the successful launch of commercial production within just 8 months of inception, showcasing strong project management and leadership skills.
- Managed the entire lifecycle of 2 Green Field Projects, from land identification, MoU negotiation, and pre-construction compliances to commercial production, with a 3rd project currently under development.
- Successfully handled 1 Brown Field Project, ensuring seamless integration into the company's operations.
- Demonstrated an unwavering commitment to 100% compliance, ensuring all projects were up and running with top-notch quality.

**EDUCATION & CREDENTIAL**

- **Bachelor of Law**, Sri Eshwar Reddy Law College, Sri Venkateswara University. Tirupati, Pursuing
- **Professional Programme in Associate of Company Secretaryship (ACS)**, The Institute of Company Secretaries of India, Pursuing
- **Intermediate Programme in ACS**, The Institute of Company Secretaries of India, 2010, 54%
- **#IRCA Certified Lead Auditor** for #ISO 9001:2015, BSI (British Standards Institute), 2018
- **Masters in Corporate Secretaryship**, Pachaiyappas College, Chennai, 2004, 59%
- **Bachelors in Arts – Corporate Secretaryship**, Presidency College, Chennai, 2001, 63 %

**CAREER TIMELINE**

Feb 2021 – Till Date	<b>OLA Electric Technologies Pvt Ltd</b>	<i>Associate Director – Corporate Affairs</i>
Mar 2015 – Feb 2021	<b>Cheyar SEZ Developers Pvt Ltd</b>	<i>AGM – External Affairs</i>
Oct 2010 – Dec 2014	<b>Triangle Corporation P Ltd (Franchisee - Apollo Sindhoori Capital)</b>	<i>Managing Partner</i>
Oct 2009 – Oct 2010	<b>Reliance Life Insurance Company Ltd</b>	<i>Territory Manager</i>
Feb 2006 – Oct 2009	<b>Reliance Life Insurance Company Ltd</b>	<i>Sales Manager</i>
Oct 2004 – Jan 2006	<b>Royal Images Company Ltd</b>	<i>Asst Manager – Operations</i>

## CAREER PROGRESSION

**Feb 2021 – Till Date**                      **OLA Electric Technologies Pvt Ltd**                      **Associate Director – Corporate Affairs**

- Facilitated a unified window for all third-party factors, including government and public bodies.
- Initiated the "Green Valley Project" at Pochampalli SIPCOT, from single-window clearance to commercial production.
- Played instrumental in completing Phase I construction amidst third wave COVID-19 regulations and restrictions.
- Ensure business continuity and risk mitigation by providing effective advocacy and negotiation with external stakeholders.
- Developed stakeholder engagement strategies in coordination with leadership to support the site team/management.
- Responsible for obtaining accreditations, approvals, and licenses from all government agencies for statutory requirements.
- Provided regular reports to the leadership team on the licenses' status and escalated any issues that may impact timelines.
- Drafted and reviewed legal documents, including vendor agreements and intercompany agreements.

**Mar 2015 – Feb 2021**                      **Cheyar SEZ Developers Pvt Ltd**                      **Assistant General Manager – External Affairs**

- Led the newly ventured Corporate Affairs vertical and developed strategies to enhance the business.
- Engaged with state-level industry bodies and tracked state notifications and news for timely intelligence updates. Represent the organization in key state-level events.
- Facilitated a unified window for all third-party factors, including government and public bodies.
- Developed and implemented new strategies to improve business operations and performance.
- Successfully initiated and oversaw the "Green Valley Project" at Pochampalli SIPCOT, from land identification to single-window clearance and commercial production.
- Obtained accreditations, approvals, and licenses from all government agencies and allies towards statutory requirements.
- Served as a liaison officer and key advisor to the board on factors that may impact business operations.
- Managed CSR activities and ensured proper utilization of CSR funds towards a well-strategized CSR policy catering to the nearby society's needs.
- Maintained positive relationships with all government departments associated with industries across Tamil Nadu.

**Oct 2010 – Dec 2014**                      **Triangle Corporation P Ltd (Franchisee - Apollo Sindhoori Capital)**                      **Managing Partner**

- Acquired new clients for trading in equity, commodity, and forex markets. Encourage clients to invest and educate them on the functioning of the capital market.
- Generated profits while ensuring compliance with all regulatory requirements.
- Led sales, marketing, research, and execution of all business ideas for improved performance.

**Oct 2009 – Oct 2010**                      **Reliance Life Insurance Company Ltd**                      **Territory Manager**

- Recruited a sales force to achieve the target set by management.
- Mentored and monitored the sales force to improve their efficiency and maximize results.
- Generated profits beyond the targets set by the management.
- Developed and implemented different strategies to maintain upward momentum towards achieving targets.

## PERSONAL INFORMATION

- **Date of Birth:**                      12<sup>th</sup> Dec 1980
- **Nationality:**                      Indian
- **Marital Status**                      Married